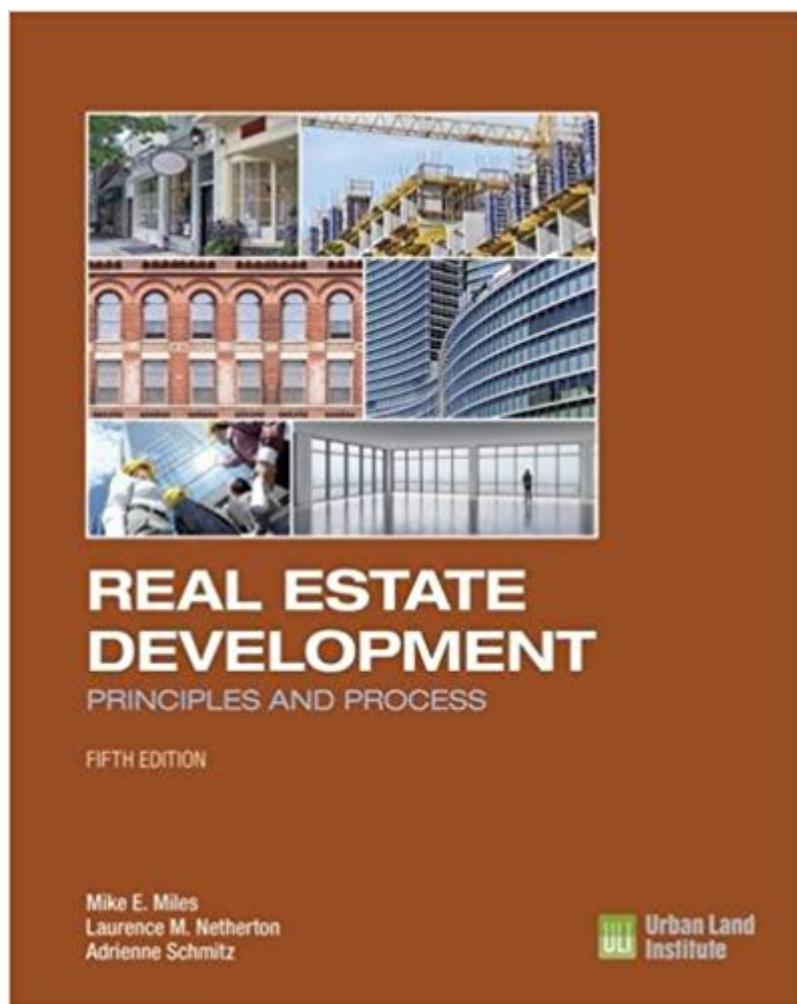


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# Real Estate Development - 5th Edition: Principles And Process



## **Synopsis**

Completely revised and updated, the fifth edition of this bestselling textbook covers each stage of the real estate development process, explaining the basics of idea conception, feasibility, planning, financing, market analysis, contract negotiation, construction, marketing, and asset management. This new edition has been revised to include new topics such as sustainability, green building, and how development financing has changed since the Great Recession. It includes all-new examples, case studies, and photographs. The text is intended for university students in schools of business, planning, architecture, engineering, and law. It is also a useful beginning point for those shifting careers, either into development or between roles in development.

## **Book Information**

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Average Customer Review: 3.9 out of 5 stars 6 customer reviews

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## **Customer Reviews**

Mike E. Miles is senior managing director at Guggenheim Partners and was formerly foundation professor of urban development at UNC Chapel Hill. He lives in Chapel Hill, North Carolina.

Laurence M. Netherton is a 40 year veteran of real estate investment and development. For six years he taught land planning in a certificate program at the University of California, Irvine. He lives in Newport Beach, California. Adrienne Schmitz is a former senior director of publications at the Urban Land Institute. She is the author and editor of several books and articles on real estate and urban planning topics, including *The New Shape of Suburbia* and *The Residential Development Handbook*. She lives in Washington, DC.

This book from the Urban Land Institute is one of the best ones I've seen that really touches on all

aspects of real estate development. The finance sections were particularly helpful for someone with no formal finance training or education (such as myself).

great thanx

The material is written in a "down to earth" or "plain english" format - making for a much easier read and quicker grasp of the concepts. Each chapter contains key term lists and review questions.

After reading that the book was revised because of green development, I was extremely disappointed on how little there was about the specific subject. It is a good basic book but the revision was over-hyped. I could have saved a lot of money. I would only recommend this for beginners.

Great Book

\$125 for a black and white book!!!! it is not worth it

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